

## JOB OPENING: **RETAIL SALES ASSOCIATE - PART TIME**

**JANOME**

**Janome America, Inc.** is a distributor of household and computerized sewing machines; a subsidiary of Janome Sewing Machine Company, Tokyo, Japan, who are one of the world's largest manufacturers of home sewing machines and leaders and innovators in the home sewing industry. Janome currently has a part-time/freelance Sales Associate position available in the Bobinage store located in Brooklyn, NY.

### **Summary of Position:**

Under the direction of the Retail Sales Manager, the Sales Associate performs sales activities of Janome products and other numerous and diversified tasks in order to contribute to a profitable retail store thereby providing customer satisfaction.

### **Essential Job Functions:**

- Provide high quality sales and customer and employee relations by answering questions concerning product feature and benefits, product location, price, and use of merchandise
- Provide strong customer demonstrations utilizing strong sales closing techniques with intent to sell
- Assist with the setup of advertising displays or arrangements of merchandise on countersto promote sales
- Updates store manager with customer feedback on sales, products, displays, and advertisements
- Assist with the record of sales, prepare and conduct frequent inventory of stock, maintain satisfactory recovery rate of trade-ins and repairs, and order merchandise (notions and parts) as appropriate
- Participates in training of company products in order to ensure a good working knowledge in order to demonstrate Sewing machines, sergers, presses, etc., and satisfy customer questions and requests
- Contributes to a positive team environment

### **Qualifications and Requirements:**

- 1+ years retail experience with a demonstrated success in closing sales
- Minimum education - High School Diploma
- Sewing experience a strong plus
- Visual Merchandising skills
- Computer proficiency a plus
- Ability to lift up to 50 pounds
- Must be able to adjust controls on sewing machines and change product placements.
- Knowledge of social media platforms (Instagram, TikTok, Facebook)

**Regular Store Hours of Operation: Wednesday to Sunday • 11 am to 7:00 pm**

**This is a Part-Time position, approximately 1-3 days per week. Some flexibility and additional hours will be required during special events.**

**Work Location: IN PERSON**

**Job Type: Part-Time • Pay: \$20.00 - \$25.00 per hour**

Candidates responding to this posting must currently possess the eligibility to work in the US.

To apply, please submit your resume by e-mail at: [janomehr@janome-america.com](mailto:janomehr@janome-america.com)

or by fax at: 201-825-3612



**Bobinage**  
NEW YORK